

RESOURCE-BACKED LOANS IN SUB-SAHARAN AFRICA

DAVID MIHALYI
ECONOMIST, DEBT UNIT, MTI GDP, WORLD BANK
DEBTCON 5 — EUI, FLORENCE

PRESENTATION OUTLINE

Definitions

Evidence on Resource-Backed Loans

Recommendations





DEFINITIONS

<u>Collateralized debt:</u> A debt instrument is collateralized when the creditor has rights over an asset or revenue stream that would allow it, if the borrower defaults on its payment obligations, to rely on the asset or revenue stream to secure repayment of the debt.

<u>Resource-backed loans (RBLS):</u> Loans to a government or a state-owned company to be repaid in or collateralized by commodity revenue stream (or asset).

Related collateral

Unrelated collateral



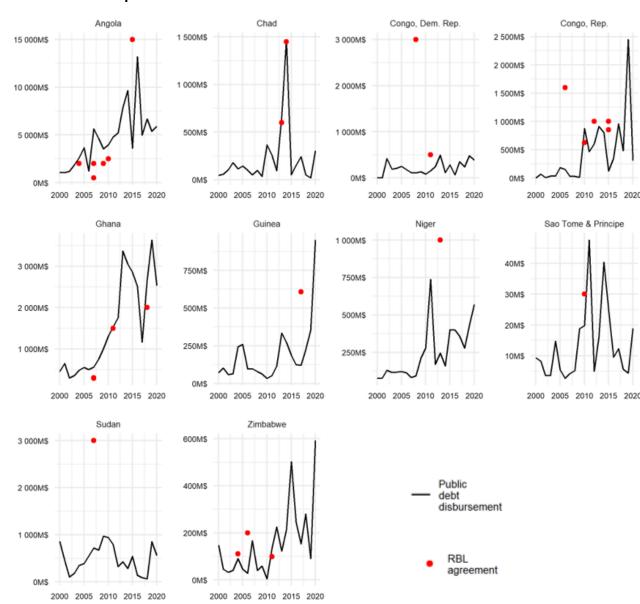
EVIDENCE ON RBLS FROM SUB-SAHARAN AFRICA



DISTRIBUTION OF RBLS

- We were only able to identify 30 such loans in 2004-2018 period across Sub-Saharan Africa.
- Few in numbers but big in size.
 8 percent of SSA total borrowing in same period
- Represents major share of debt in some countries with many repeat borrowers.
- None identified in most countries in the region.

Total public debt disbursements vs. RBL commitments



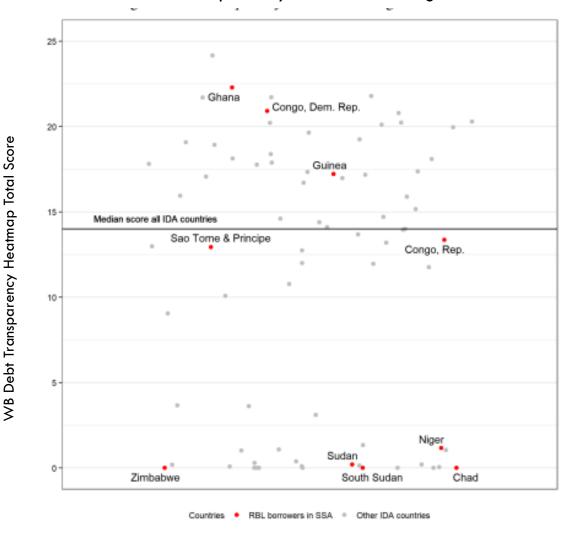


TRANSPARENCY OF RBLS

Only 50% of RBLs could be identified in the Debt Reporting System. This is likely because:

- RBLs concentrated in borrowing countries with weaker debt reporting practices (as measured on WB Debt Transparency Heatmap)
- Not systematically recognized and classified as debt by the borrower (e.g. pre-payment)
- Stringent confidentiality clauses
- Borrowed via SOEs or special purpose vehicles (SPVs) which are off-budget and/or beyond the data collection mandate of the DMOs
- Lack of reporting requirement on collateralization features.

Debt transparency in RBL borrowing countries





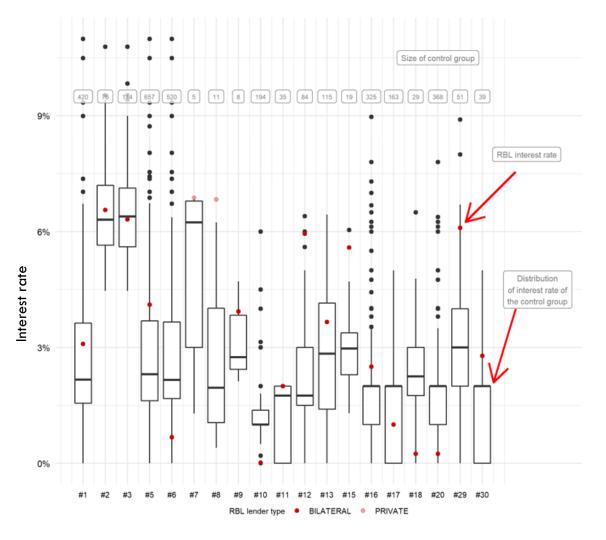
Source: WB Debt Transparency Heatmap Mihalyi et al. (2022)

TERMS OF RBLS

- Limited data on RBL loan terms
 Data collected from third party public sources such as AidData, SAIS-CARI.
- No evidence that RBLs are systematically cheaper
 See graph comparing interest rate with other
 'similar' regular loans.
- RBLs tend to have much larger loan amounts than regular loans
- Possible source of debt problems, as observed in multiple instances.
- Offers (often undisclosed) seniority or payment advantages to some lenders
- This could undermine the prospects for an orderly resolution.



Interest rate of RBLs vs other similar loans



Control group based on currency, floating vs fixed rate, debtor's DSA rating, maturity, LIBOR at time of agreement, CG vs other borrower. Source: Mihalyi et al. (2022)

RECOMMENDATIONS



RECOMMENDATIONS (I)

1. Disclosure of details of collateralized transactions

- Amounts involved, assets and type of security.
- Many of key details often only become clear from loan document itself.
- Some collateralized loan contracts were published by <u>AidData</u> and <u>NRGI</u> as a result of laws and policies requiring contract disclosures.

2. Stricter analytical processes in the approval phase given the complexity and pitfalls associated with these deals

- Impact on debt sustainability;
- Offered terms account fairly for the value of the security given
- Legal and technical analysis of the proposed structure
- How collateral might impact other financing in the context of the country's debt management strategy



3. Improve debt reporting systems

Keep tally of collateralized borrowing volumes.



- Better equip borrowers in negotiations with lenders
- Conformity with other requirements (negative pledge clause, borrowing limits, etc).

	Debt Stock (end of period) 2020					
	(In US\$ million)	(Percent total debt)	(Percent GDP)			
Total	69434.5	100.0	134.7			
External	51558.7	74.3	100.0			
Memo items:						
Collateralized debt ⁴	18565.9	26.7	36.0			
o/w: Related	0.0	0.0	0.0			
o/w: Unrelated	18565.9	26.7	36.0			
Contingent liabilities	662.5		1.3			
o/w: Public guarantees	662.5		1.3			
o/w: Other explicit contingent liabilities ⁵	0		0.0			
Nominal GDP	58506.7					



THANK YOU

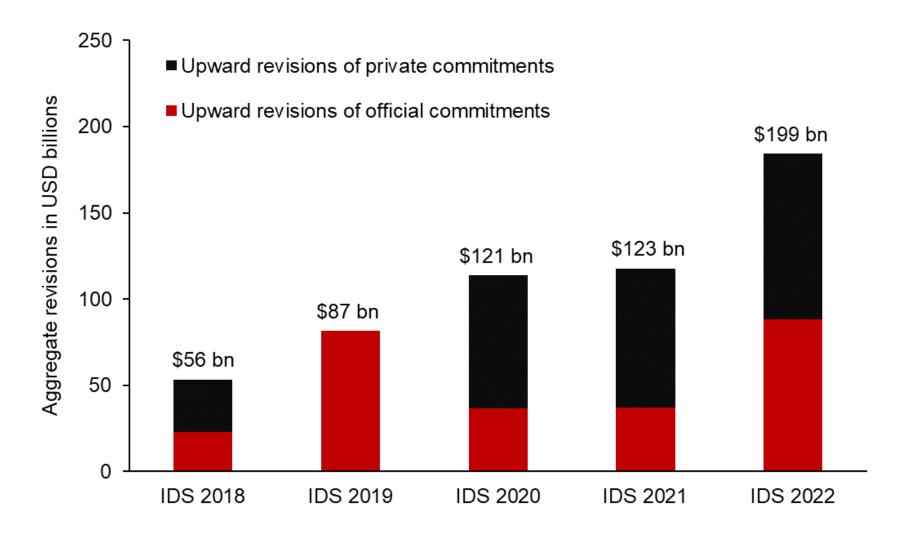


DIRECT REPORTING: WB'S HEATMAP

1. Public Debt Statistics					2. Public Debt Management		3. Other debt	
Data		Completeness		Timeliness		Debt	Annual	statistics /
accessibility	Instrument coverage	Sectoral coverage	Information on recently contracted external loans	Periodicity	Time lag	Management Strategy (DMS)	Borrowing Plan (ABP)	contingent liabilities (CLs)
No publicly available / incomplete / outdated debt reports	N.A. or incomplete coverage	N.A. or incomplete CG	N.A.	N.A.	N.A.	No DMS published	No ABP published / ABP partial and with delay > 3 months	N.A. or incomplete reporting of explicit CLs
Multiple websites	Limited coverage: external or domestic debt only	Limited coverage : complete CG	Limited information: lender name and/or purposes of the borrowing	>1 year	> = 6 months	Published without targets	Partial: only for domestic or external debt or full coverage with delay > 3 month	Limited reporting: guaranteed debt by beneficiary (if applicable)
Single website & multiple docs	Partial coverage: external and domestic debt (if applicable)	Partial coverage: complete general government (GG) or complete public corporations	Partial information: lender name and amount; no financial terms	Annual basis	< 6 months	Published with targets for total debt	Full coverage within 3 month from the fiscal/calendar year start	Partial reporting: audited/recognized fiscal arrears and collaterilized debt (if applicable)
Single document	Full coverage: external and domestic debt and guarantees (if applicable)	Full coverage: GG and public corporations	Full information: lender name, amount and financial terms	< 1 year	< = 3 months	Published with targets for domestic and external debt	Full coverage before the fiscal/calendar year start	Comprehensive reporting: publication of a CLs' framework



UPWARD REVISIONS OF PAST DEBT COMMITMENT DATA





Horn, Sebastian, David Mihalyi, and Philipp Nickol. 2022. Hidden debt revelations.

https://blogs.worldbank.org/developmenttalk/systematic-underreporting-public-debt-statistics-50-years-evidence-and-recent and the statistics of the statistic of the statistic